

Cloud28+

Compliance in Cross Border Business

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xBRL™

Cloud28+



Compliance in Cross Border Business A single European Catalogue of cloud services

Munir Ismet, Head of Cloud - EMEA Public Sector, HP

Inflection point in the IT industry

Customer imperatives

Reduce Cost

Increase Citizen Expectation

Data Sovereignty

Regulations/Compliances & Security

Smart cities

Increasing demand for a
New Style of IT

Mega trends



Big Data



Cloud



Mobility



Security

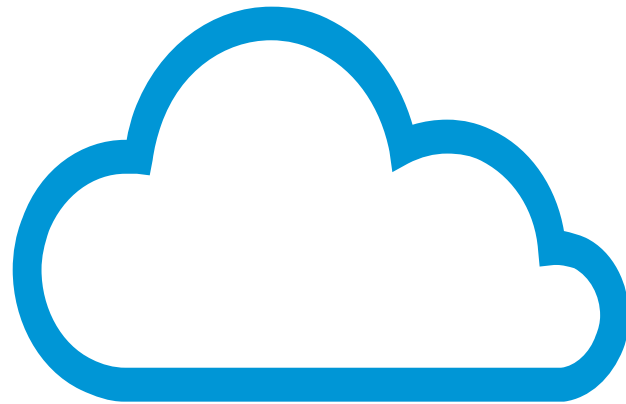


Social

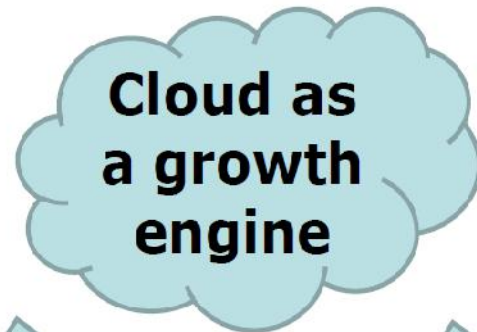


Internet of
Things

Major Opportunities in moving to Cloud



EU Expectations



Boost GDP :

- €940 bn cumulative impact for 2015-2020
- €250bn in 2020

2/6/2014

Boosts productivity and efficiency:

- Up to 90% of cost savings for public administrations and private companies

Business creation:

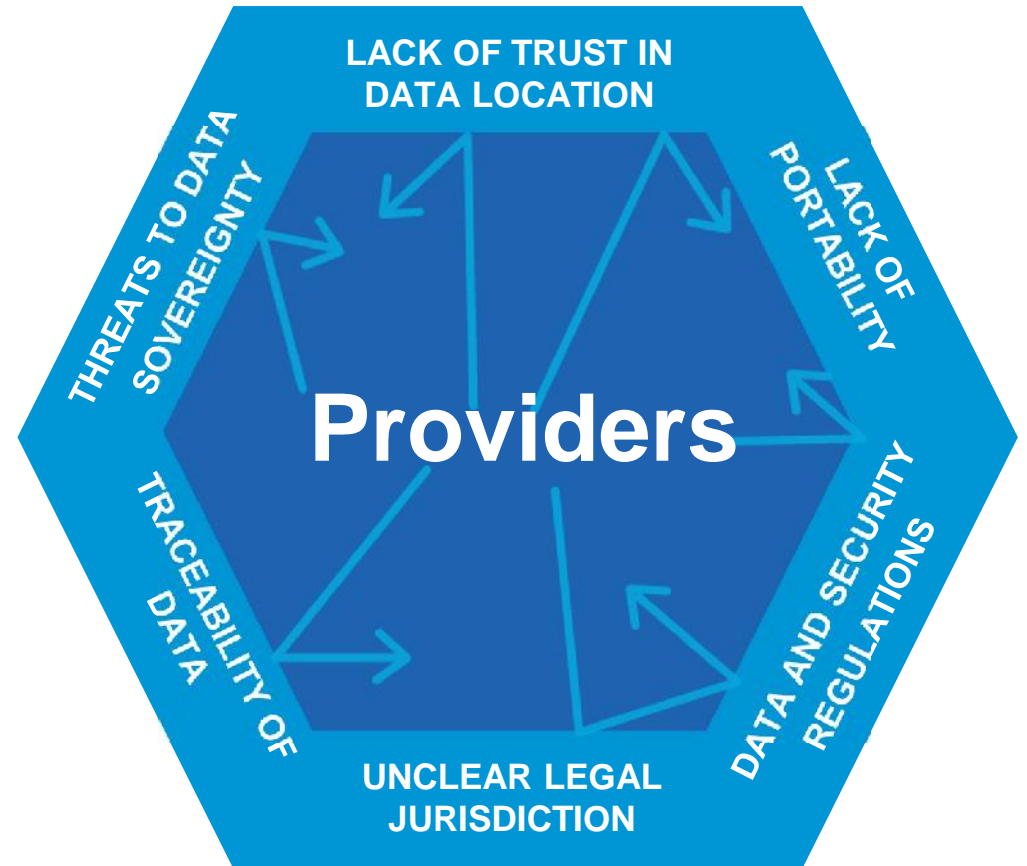
- 400.000 new SMEs

Potential for job creation:

- 3.8 million cloud-related jobs

The European context

- In 2014, only **1 in 5 organizations used cloud services** in the European Union (Source: Eurostat, December 2014).
- Only 30-40% of the datacentre capacity in the EU is currently deployed.
- Unique **regulatory, accessibility and geographical barriers** inhibit this growth.
- The European Commission launched the European Cloud Computing strategy to create **2.5 million new jobs and increase the European economy by 1%** by 2020.



Focusing on the right things.....



Service Catalog first

Hybrid delivery

Interoperability/Traceability/
Security

Standards

Cost Efficiency



Cloud28+

Cloud28+, Cloud of Cloud, Made in Europe, Data Secured Locally



What is it?



- **European network of service providers** offering enterprise and public sector customers a broad portfolio of cloud services
 - **A powerful OpenStack-based ecosystem** of European partners (Governments, SPs, ISVs, Developers, SIs and other Channel partners)
-

Why is it compelling?



- Member-inclusive governance structure
 - OpenStack leadership
 - Seamless service consumption experience
 - Meet data sovereignty and compliance needs
 - ~~The power of unified go to market~~
-

Objective?

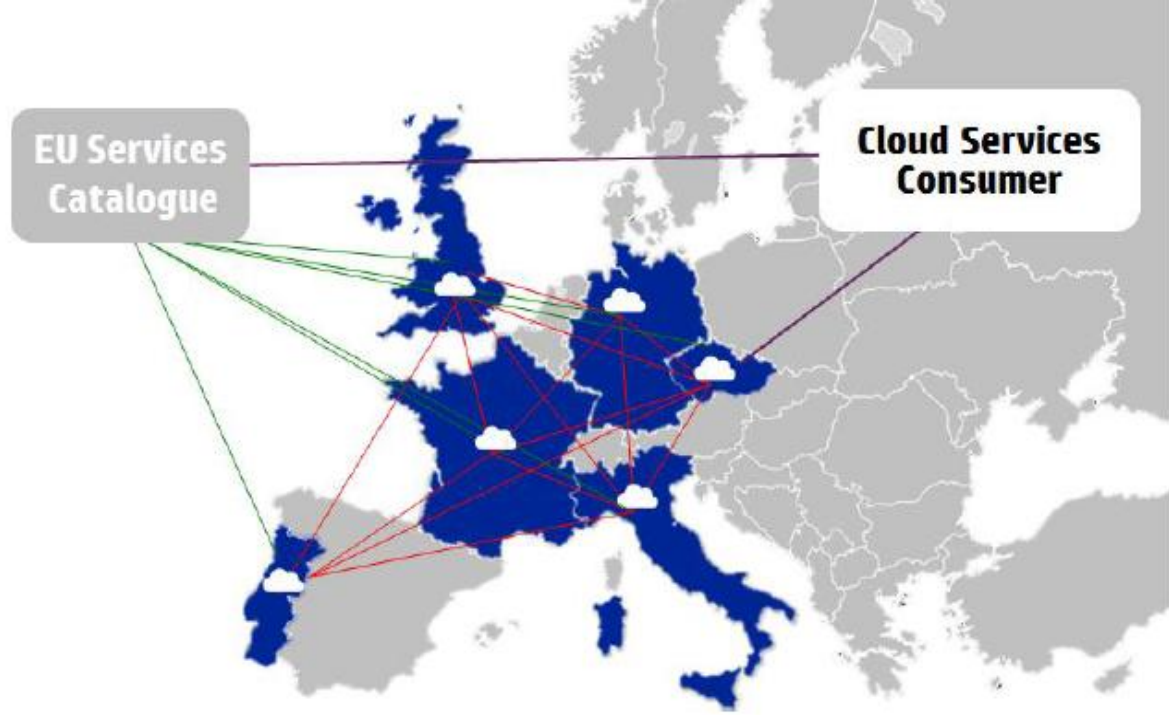


- Give EU Consumer (government/private sector), **CHOICE** in their Hybrid Cloud requirement
 - Speed up the adoption of Cloud usage across the EU
 - Utilise existing datacenter capacity in the EU
 - Respecting EU Data Location requirements/regulations & SLA standards
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Bringing value to all Cloud28+ participants

Cloud 28+

A cloud of clouds, made in Europe, secured locally



Customers

- Enterprise
- SMB
- Government

Governments

Service Providers

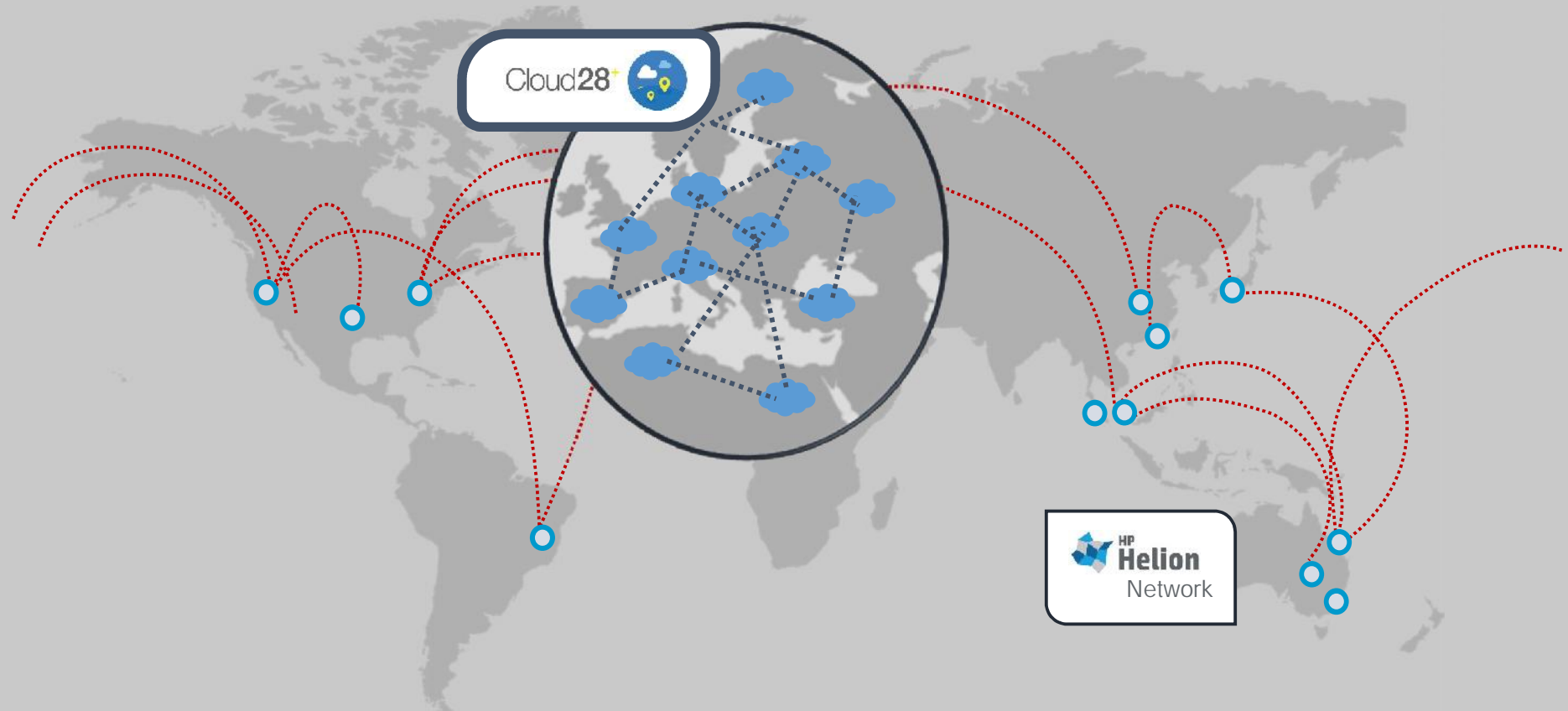
Software Vendors

Developers

System Integrators

Cloud28+ - Global Access

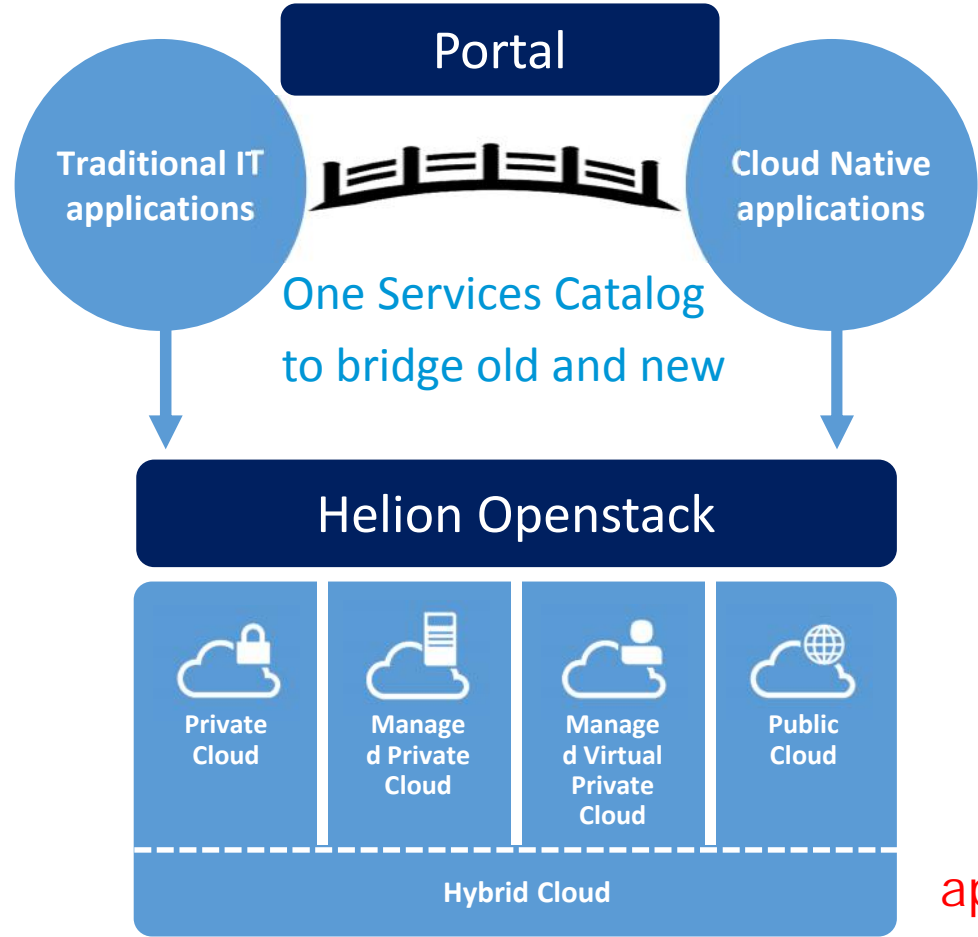
Cloud28+ delivers an online **aggregated catalogue** of cloud services **matching in-country & cross-border buyer and regulatory requirements.**



Hybrid Cloud Solution

Security, Availability, Compliance, Data Sovereignty, Performance, Open, Cost

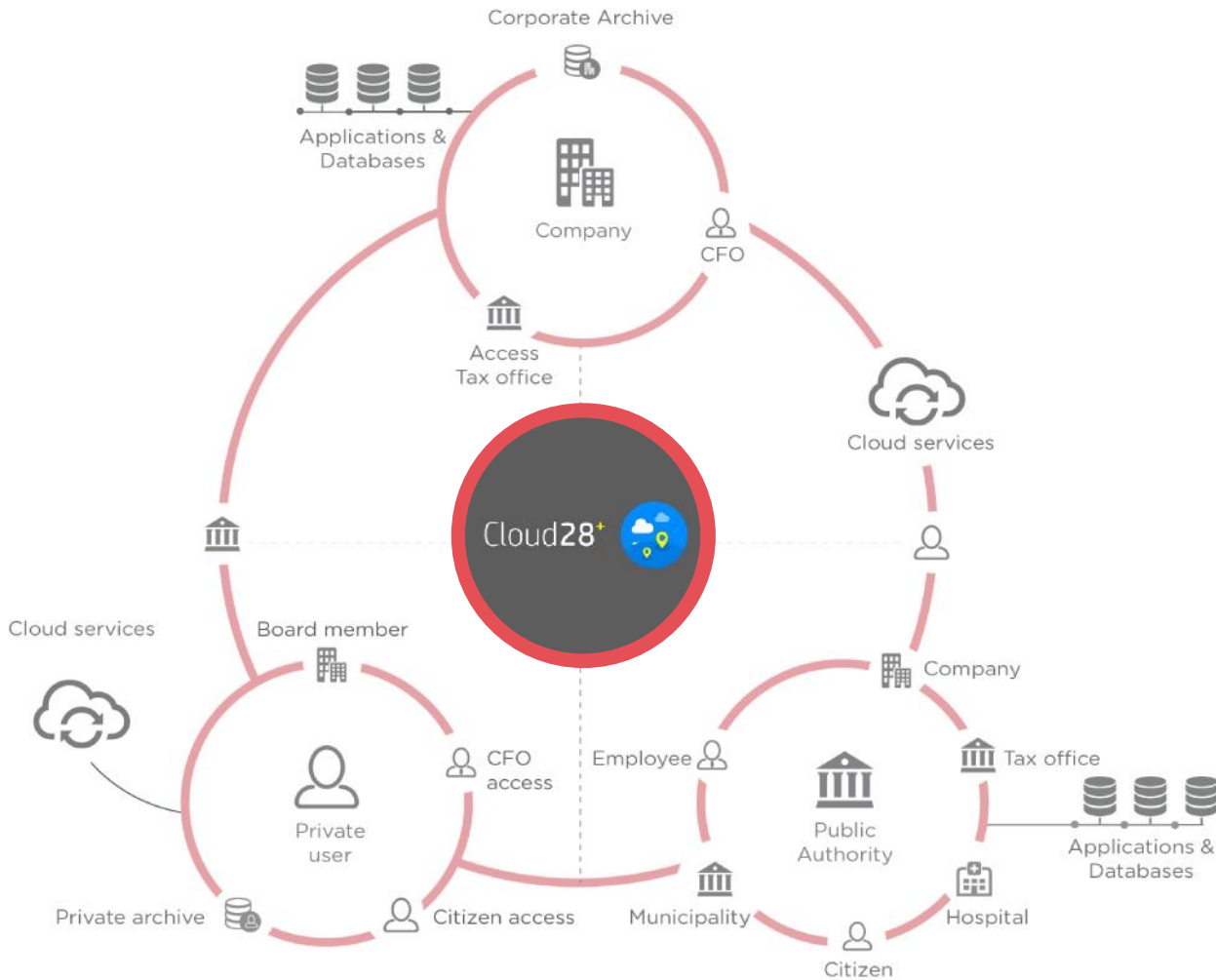
Helion Development Platform



Use the right destination

For the right application

Entities of Cloud28+ and global market



Accountability

Responsibility

Traceability

A professional internet –
Mirroring the physical worlds
regulations, laws and policies.

Platform for Legal Interoperability

A part of Cloud28+



Identity & roles



Process and Data Integrity



Traceability & Archiving



Legal interoperability

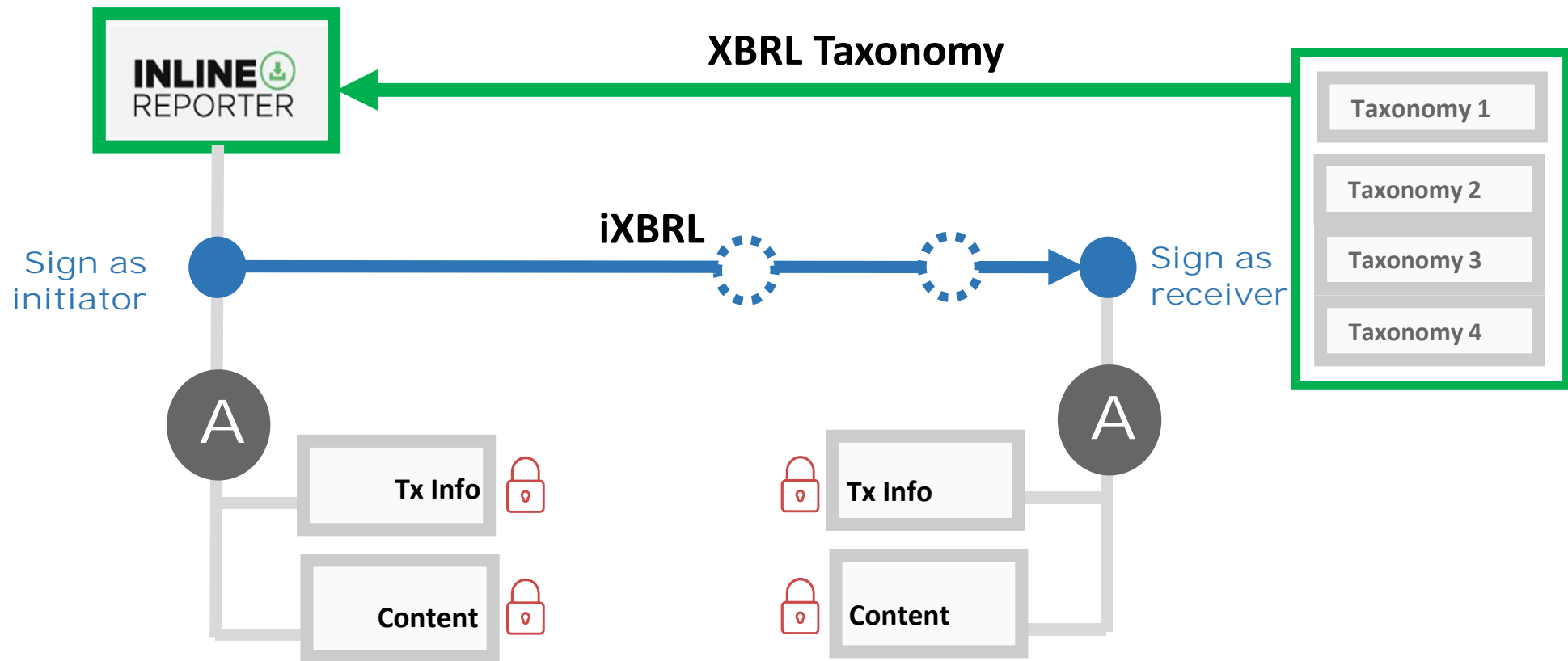
Lequinox® platform 4 principles

The Lequinox® platform combines four principles; which work together to policy requirements and the IT enforces them.

Connected to the process critical points, digital interactions to the level of assurance required for professional

Inline Reporter

Empowering Business Reporting Globally



“the information originally captured and processed is identical to the output and is ready for consumption”



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